



365 Data Centers
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Connectria

Connectria Hosting provides award-winning cloud computing, managed hosting and custom managed hosting solutions for more than 1,000 customers in over 30 countries worldwide. They are experts in complex multi-vendor solutions, and they support the broadest range of technologies, managed services and security in the industry.

At the core of Connectria is their No Jerks Allowed® company philosophy. As The Jerk Free Company®, they've established a unique culture where every individual goes "the extra mile" to take care of customers. Being The Jerk Free Company® extends beyond their people, too. They make it easy to do business with them through flexible terms, scalable solutions and straight-forward pricing to serve the hosting needs of large and small organizations alike.

Requirements



Compliance with HIPAA,
PCI and SSAE 16



Redundant systems
and 100% uptime



Professional and
responsive data center
support team



Challenge

Connectria serves both Fortune 500 companies and small, medium-sized enterprises that demand high security, compliance and 100% uptime. These companies turn to Connectria to take the burden off their plate as well as solutions for SaaS hosting and complex IBM i hosting. Many of their clients are seeking single-tenant and/or multi-tenant, public cloud environments for production applications. Their clients are seeking a partner with experience in compliance, especially around HIPAA, PCI, SSAE 16 and other industry-specific requirements.



Solution

Connectria selected 365's colocation facility in Philadelphia to locate one of its secure, production data centers. They needed a colocation provider that could provide enterprise-class uptime and security. Connectria also wanted a partner that could be highly-responsive and go the extra mile.



Impact

For the past seven years, Connectria has enjoyed reliability and efficiency, and the company now has more than 1,000 customers. Recently, Connectria expanded its services with 365.

"365 has a great facility and great staff," said Rusty Putzler, Vice President & Chief Operating Officer. "365 has a proven track record of reliability and efficiency, and they know how to run data centers. They do a great job and give us peace of mind."