

Pathway Genomics Outsources IT to Leverage Greater Talent at a Lower Price

Background

With a remote workforce, Pathway Genomics needed a way to provide a more secure way to collaborate, address compliance issues and leverage a partner to manage their infrastructure long-term.

Our Approach

Pathway Genomics Corporation, a Biotechnology company with 90 employees needed to revamp its entire IT department. Almost one-third of their employees work remotely and travel internationally so remote and secure collaboration is must-have. Outsourcing IT was the best solution to achieve this. At the same time, they needed to make sure their MSP would be able to ensure regulatory compliance they need to abide to such as HIPAA. They had high expectations for the MSP, not only to establish an appropriate environment and have a cluster of experts needed to do so, but also to manage it long-term. Managed Solution migrated Pathway Genomics to Office 365, integrated with Azure, and set up Active Directory to ensure identity management. Additionally, we took care of licensing and are providing on-site and on-call support as well as 24/7 management of their IT network, as it pertains to complying with binding regulations



PATHWAY
GENOMICS

Industry: Biotechnology

Headquarters: San Diego, CA

Annual Revenue: \$3.2M

Pathway Genomics is a medical diagnostic company with mobile apps that offers genetics testing and AI to physicians to support health treatments.



Reduced overall
IT spend



Addressed HIPPA
compliance

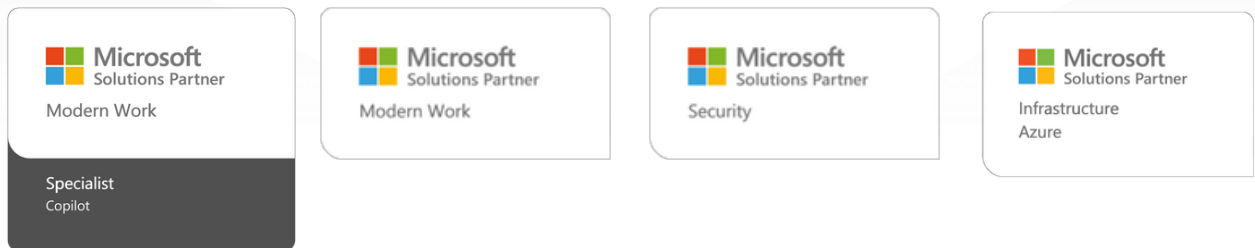


Enhanced user
experience

Results

The solution provided by Managed Solution ensures smooth IT operations at lower costs in comparison to employing their own staff and a greater source of talent and experience. The 24/7 help desk and on-site support has helped employees learn and leverage their technology tools. It was by far the best option in terms of value and time. Their employees no longer have to focus their current IT issues as Managed Solution is managing their infrastructure, and they can now concentrate on their core business.

Top Microsoft Partner Designations



Contact us today to learn more about our digital transformation process.

sales@managedsolution.com or www.managedsolution.com



CONTACT US

ABOUT

We're technology enthusiasts with a people-first approach. For over two decades, we've witnessed the profound impact that the right technology and support can have on businesses and individuals. Success, to us, is seeing our clients, partners, and team conquer challenges to achieve their greatest goals and build lasting connections. This relentless pursuit of inspiration drives us forward, pushing us to deliver innovative solutions that empower growth and lasting success. www.managedsolution.com [in](#) [ig](#) [tw](#)