



POTs Replacement

Industry Headwind

⚡ Increasing Costs

- Analog Line cost are increasing year over year.

⚡ Reliability

- Aging infrastructure, deferred maintenance

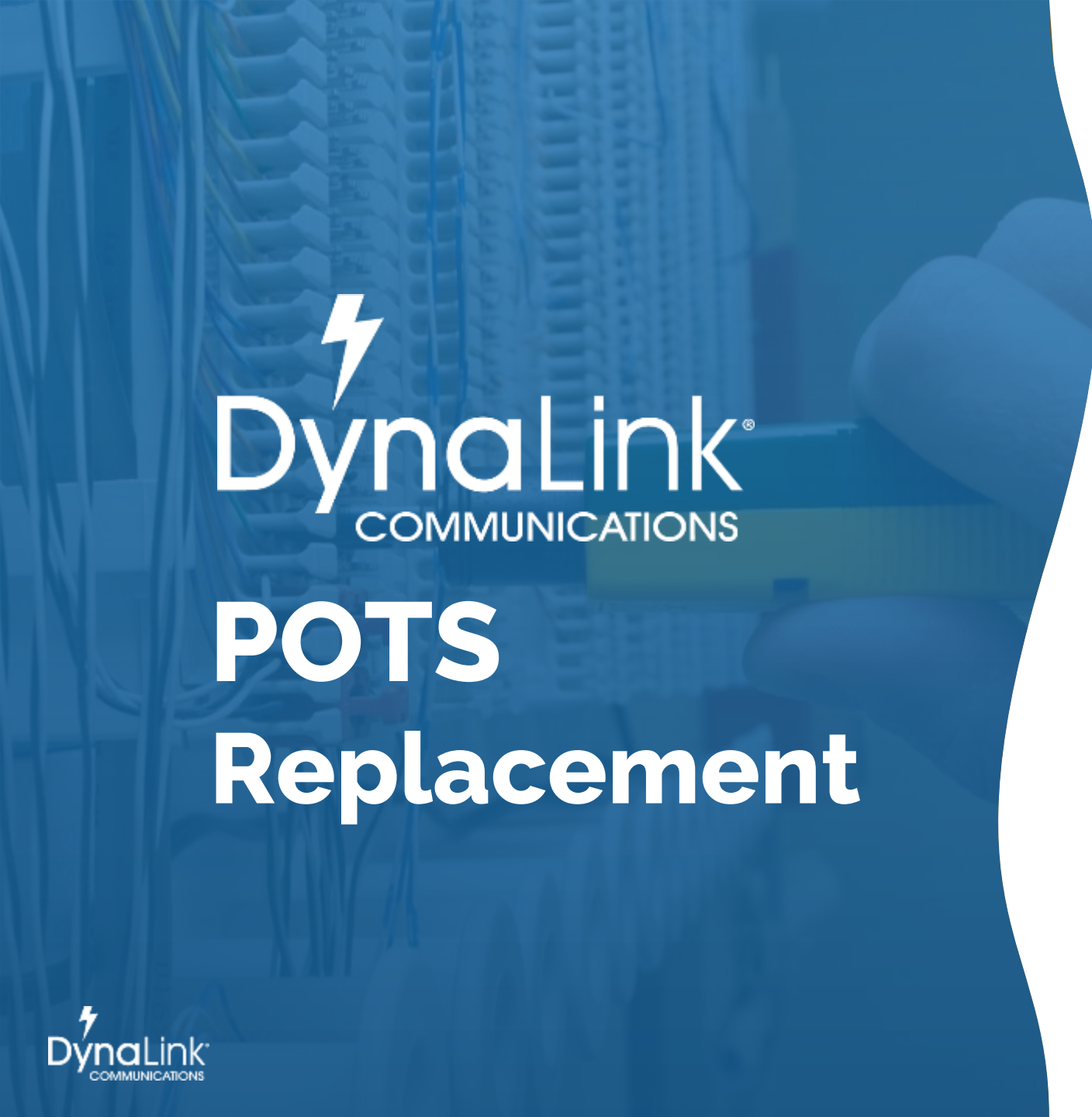
⚡ Service & Repair

- Increased expense
- Extended Mean Time To Repair (MTTR)
- Impacts customer satisfaction

⚡ Local Exchange Carrier

- Business model is changing and driving the change.
- Copper Retirement.





DynaLink[®] COMMUNICATIONS

POTS Replacement

Our Goal:

- New Technology improves performance and reliability. Ultimately increase customer satisfaction and reduces churn.

Consistency:

- Multiple Telco providers are no longer needed, service coverage is no longer restricted to a single geographic footprint.
- Consolidate, simplify with one solution and process.
- Network visibility with a single pane of glass.

Scalability:

- Cadence and pace on demand.
- Deploying at your pace drives efficiency.



Competition

Alternatives:

- Simple ATA such as a Grandstream, Ready Net
- Single Box Platforms
- POTs over Broadband, Fiber



Complete Solution



Fully Managed Provisioning and Monitoring

- Order via portal, API automation.
- Dedicated Project Management Team with Enterprise Experience.
- National professional installation team.
- Acceptance testing for every location deployment.
- Service status & Alerts
- Remote Diagnostics and Resolutions
- Remote Firmware Updates



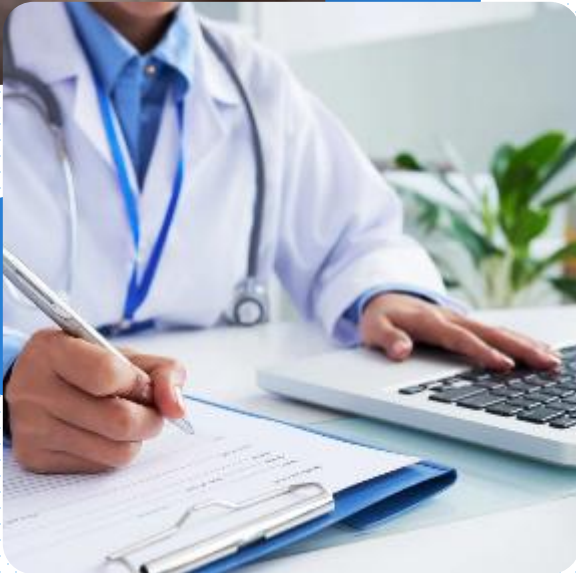
Repair

- 24x7x365 NOC
- Break/Fix with Emergency Replacement



Use Cases

- ⚡ Fire
- ⚡ Alarm
- ⚡ Elevator
- ⚡ Point of Sale
- ⚡ Security Gate Door Access
- ⚡ Panic Button
- ⚡ Modem/Out of Band Management
- ⚡ Voice
- ⚡ Fax
- ⚡



Compliances



Permitted under the National Fire Protection Association (NFPA) 72 as a Facilities Voice Network (MFVN) – approved for Life Safety.



CSFM, FDNY, LAFD approved.



PCI Compliant for payment, POS and other financial transactions.



HIPPA Compliant for medical, pharmacy and insurance environments.

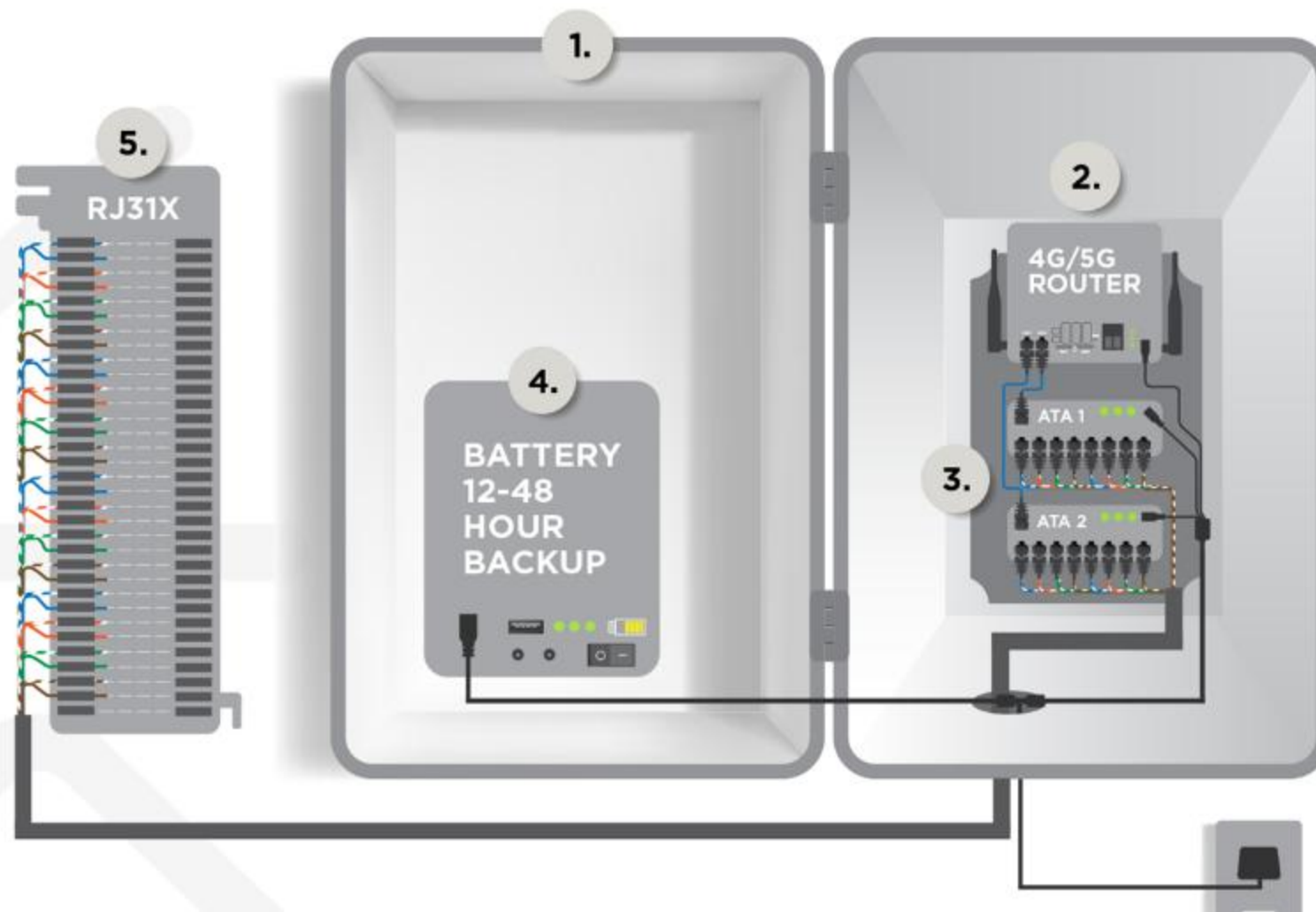
Advantages

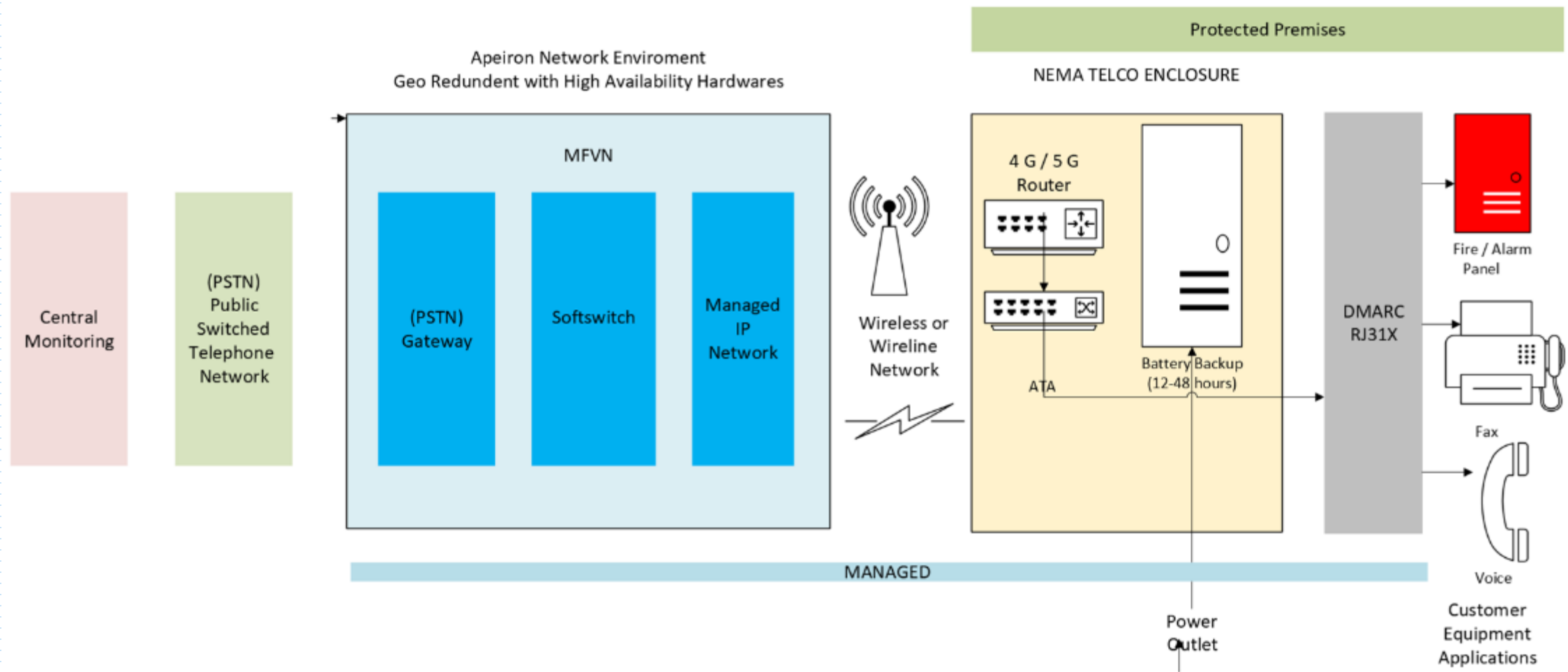
BENEFITS OF THE DYNALINK SOLUTION:

- ⚡ Utilize industry leading hardware that focus on Enterprise Class.
- ⚡ Third Parties hardware by design, we plan to follow their Research Development and Security protocols.
- ⚡ Provides upgrade path as technologies evolves
- ⚡ Scalable service specs that supports 1 line to 16 lines
- ⚡ OPEX Model to optimize cash flow.
- ⚡ Fully Managed conversion process and ongoing support.
- ⚡ Single Pane of Glass for network status
- ⚡ API to increase productivity.



**Enclosed NFPA
72 Model for
MFVN Compliance**





Equipment included:

1		ENCLOSURE	NEMA Telco Enclosure 11"L x 7"W x 7"H
2		ROUTER	Industry Leading Cellular Router 4G or 5G
3		ATAS 2 4 8 PORT	Up to 2 ATAs Supports 1-16 Lines
4		BATTERY	Mini UPS 10.4 Ah Uninterrupted Power Supply 24-48 Hours of Back Up Power
5		RJ31X (66 BLOCK)	Code Compliant DMARC for POTS Line Delivery 10"L x 3"W x 7"H

Costs



L I N E S	1	2	3+
MRC	\$ 45.00	\$ 42.00	\$ 38.00
NRC Per Location	\$ 150.00	\$ 100.00	\$ 0

PRICING IS BASED ON A THREE-YEAR TERM – NECESSARY EQUIPMENT AND ON-SITE INSTALLATION ARE INCLUDED.

