



Channel Partner Program

Custom Cloud Communications Built for Any Business

About Ooma

- Born in the Cloud: Founded 2004
- Silicon Valley based, HQ: Sunnyvale, California
- Publicly traded company (NYSE: OOMA)
- 2+ million total users
- Ranked #1 Business Phone Service 11 years running by PC Magazine
- >1,000 employees/contractors



Why Partner with Ooma:

- Commitment to partner success
- Trusted and experienced team to support you and your clients
- Partner marketing assets and demand generation tools
- Highly competitive sales incentives and recurring commissions
- Dedicated customer success team

Unique, adaptable communications solutions.

Ooma AirDial® POTS Replacement



Ooma AirDial is an all-in-one POTS replacement solution for alarms, fire panels and life safety systems. Ooma's patented MultiPath technology routes all traffic over both LTE and wired ethernet networks simultaneously, so no calls are dropped. AirDial offers easy remote management and alerting capabilities to keep mission-critical equipment operating with less cost and more reliability.

Hospitality Modern Cloud Solution



Ooma hospitality solutions help hotels, schools, and assisted living environments deliver an amazing guest and employee experience by getting everything they need in one simple, cost-effective package – including phone systems, SIP Trunking, POTS replacement, PMS integration, and internet.

Ooma Enterprise Unified Communications



Ooma Enterprise enables organizations to enjoy hybrid environments that include high-quality voice (UCaaS), advanced collaboration, customer service tools, Microsoft Teams Direct Routing and SIP Trunking with flexible pricing models, white-glove deployments, and 24x7x365 North American-based support.

Reach out to our Channel Team today! | Email: ChannelSupport@Ooma.com