

SKYWIRE
Powered by **Xchange**
Company Overview

Connecting Buildings. Empowering Communities. *Enabling Experiences.*

Voice. Data. Mobile. **More.**

Presented by:
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Company Confidential

Company Highlights



Founded | 2002 in New York



Revenues | \$32M+



Customers | 1,500+ Enterprise and Small Business Customers



Products | Internet, Ethernet, Voice, SD-WAN,
Cloud Connect, Managed Wi-Fi, Fixed Wireless and Mobile



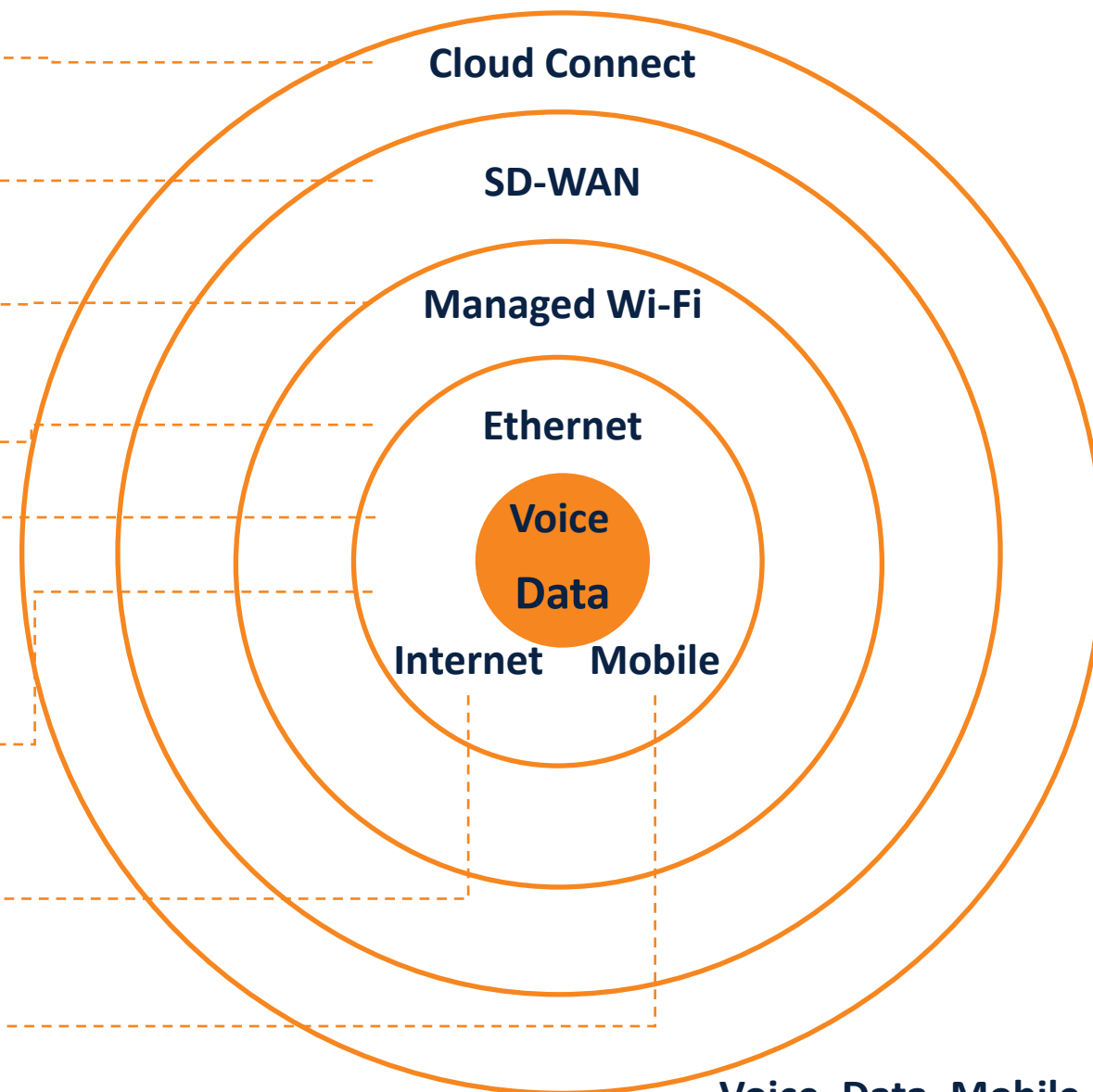
Network | 900+ Commercial Buildings
200,000+ Near Net Buildings
Non-Intrusive Build-Outs
50+ Fixed Wireless Hubs
99.99% Average Network Uptime



Leadership | Seasoned Team with Success Track

Products & Services

- Direct and secure connections to cloud services.
- Streamlined networking through SD-WAN technology.
- Expertly managed Wi-Fi solutions for optimized performance.
- High-speed data transmission with reliable Ethernet solutions.
- Crystal-clear voice communication services.
- Efficient and reliable information exchange through robust data solutions.
- Seamless online connectivity for individuals and businesses.
- Flexibility and mobility with our mobile solutions.



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Verticals with Prominent Marquis Customers

Enterprises |



Education |



Governmental & Public Sector |



Healthcare |



Hotels & Hospitality |



Real Estate |

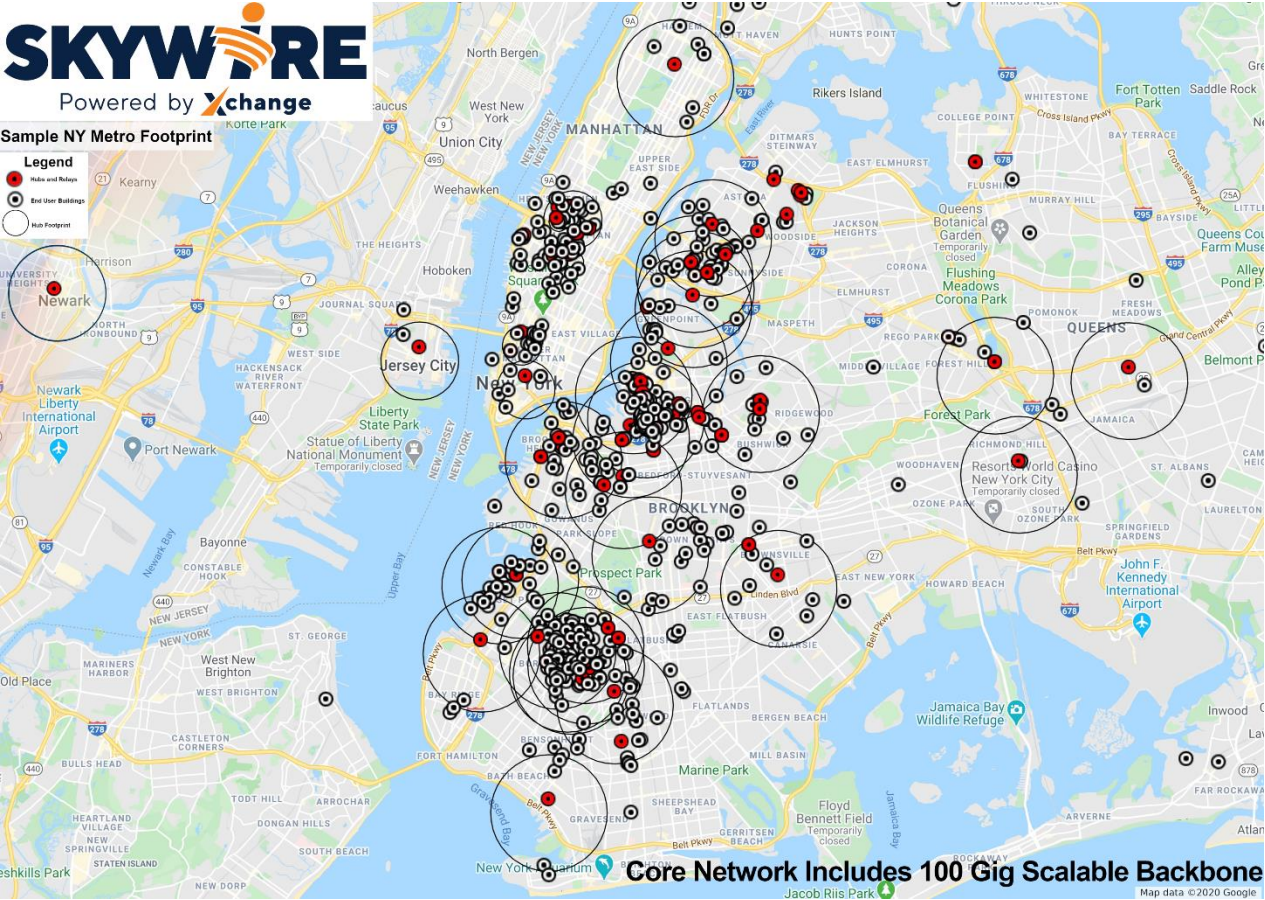


Carriers |



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Our Network

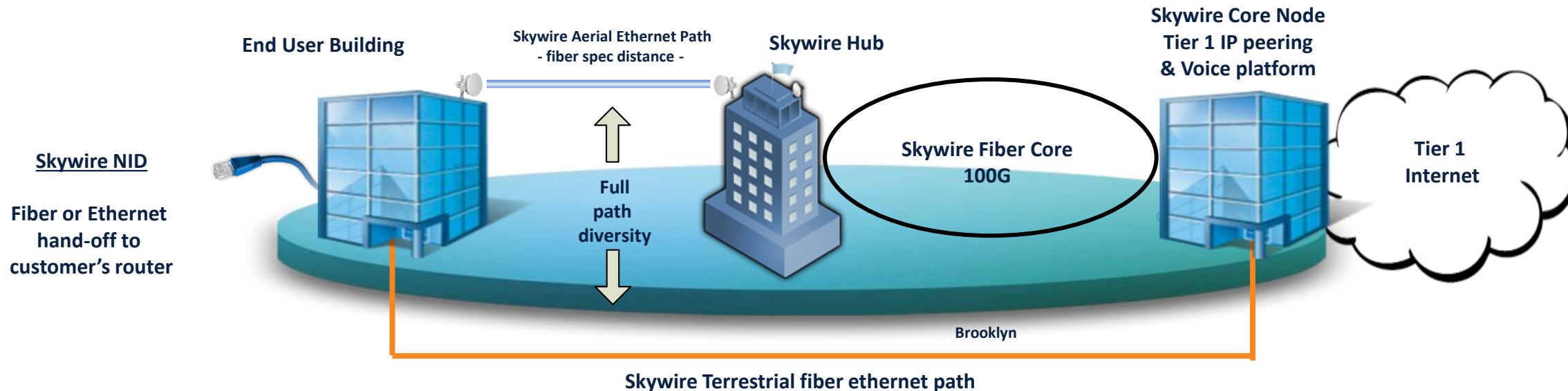


Valued Partners



Voice. Data. Mobile. More.

Skywire Network Design - Delivering Dual-Path Connectivity-



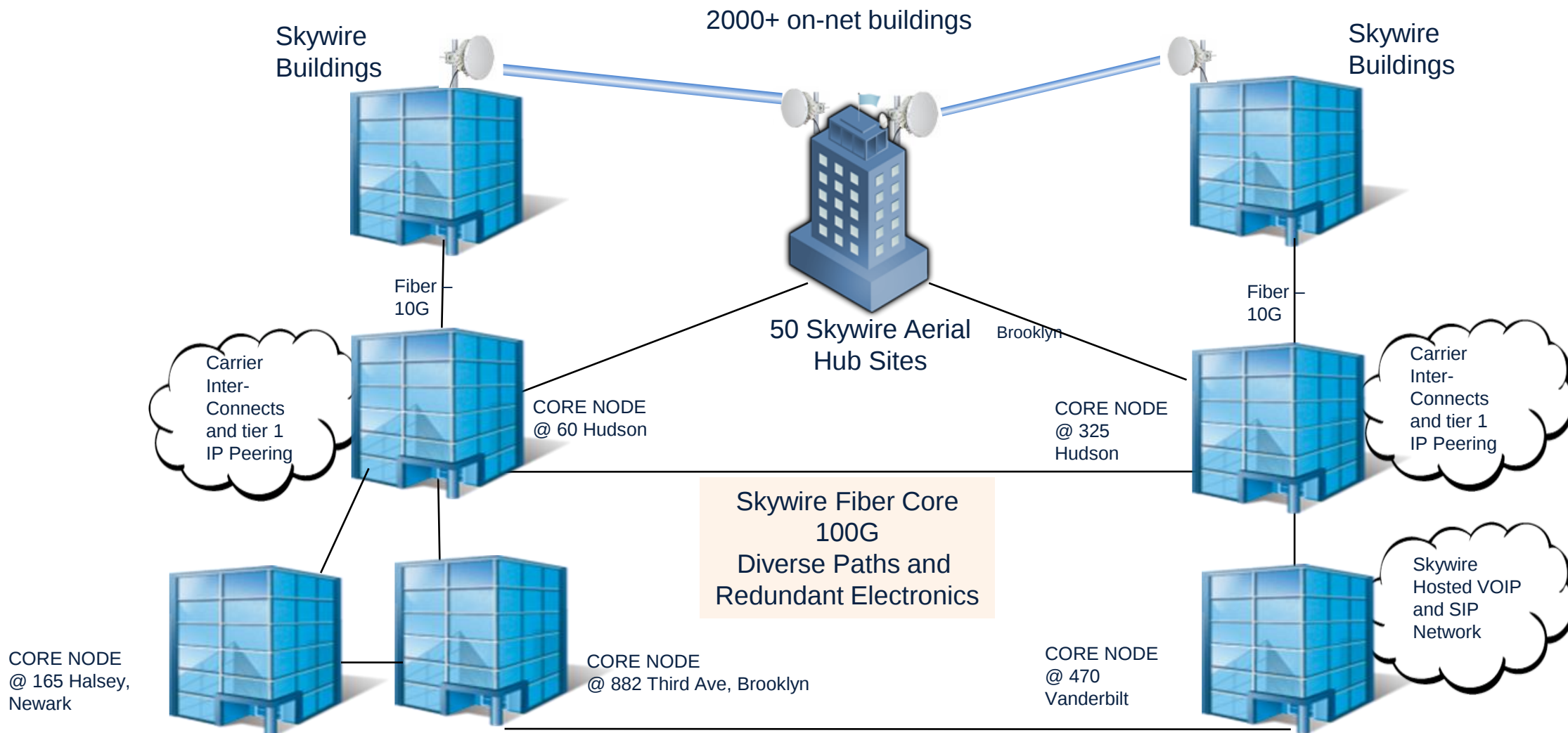
Service Characteristics:

- All aerial and terrestrial elements are covered by SLA with 99.99% reliability
- Fixed wireless avoids common network failure points and avoid street construction costs and hazards
- Above design is a great way to achieve full path diversity in urban environments, while saving costs

DIA Network Performance Characteristics/SLA regardless of underlying transport paths:

- End to end SLA for latency sensitive applications
- Backed by locally based service and support teams 24/7/365
- Rapid restoration time

Skywire Core Network With Interconnects



Service Level Agreement (SLA)

- Skywire service and performance characteristics- path 1 primary:
 - Dedicated active ethernet local loop(s) on the Skywire network with layer 2 access to the carrier NNI or carrier hotel or backbone of the internet
 - All Active Ethernet (AE) MPLS – no shared network or GPON
 - Circuit speeds from 10 Mbps to 10 Gbps
 - SLA for 99.99% circuit reliability
 - SLA for install interval from time of order
 - Initial building construction 45-75 days
 - SLA for latency <5 ms on the Skywire metro network
 - SLA applies to either terrestrial or aerial network elements
- Ethernet loops are RFC 2544 compliant
- Private EPL layer 2 access loops
- Dedicated Internet Service
- Ethernet hand-off to customer

Meet The Team

Sr. Account Executive: Kelsey Zigarelli

VP of Channel: Michael DenBlaker

Sales Engineer: Vinny Mongru



Chief Sales Officer: Kenny Perruzzi
Chief Executive Officer: Laura Thomas

Thank you!

