

► Prioritizing Time to Value for a Rapid Mobility Implementation

With a Global Intelligence Software Company

The client builds and deploys software platforms for the intelligence community to assist in counterterrorism investigations and operations across the globe.

The Situation

The client started to grow rapidly overwhelming their former mobility provider. They needed a secure, centralized, self-service platform to consolidate U.S. carrier billing, streamline device ordering, and pull real-time usage and expense data.

- 1 2.4K devices and 2.7k total lines
- 2 Lacking drill-down reporting capabilities
- 3 Seeking a self-service platform for expenses and procurement
- 4 Prioritizing platform security for confidence and compliance

The Calero Solution

Total Managed Mobility Services in Only 30 Days

The client needed a unified mobility platform fast. Stuck on a month-to-month contract with mounting risk, they turned to us to execute a rapid, disruption-free transition. We mobilized cross-functional teams, aligned implementation and onboarding, and completed a 247-question security questionnaire with speed. While the client prepared onboarding data in parallel, Calero delivered on time-to-value.

In just 30 days, the client was fully migrated to Calero.com, gaining a secure, scalable, self-service platform with robust reporting and proven compliance.

With Calero, the client now has a solution that:

- ✓ A **self-serve** and **easy-to-navigate** Mobility Expense Management platform with a mobility order portal baked right in
- ✓ **Robust drill-down reporting and analytics** that empower governance decisions based off unprecedented visibility
- ✓ Confidence in platform security with a solution that is both **ISO 27001** and **27701 certified**
- ✓ An **innovative platform** that can pull mobility expense and usage data from APIs

Spend Less Time Loading & More Time Optimizing

Operational Wins with Calero

- Customer completely live on the solution **within 30 days**
- Engaged in a **high-touch implementation model** to ensure ongoing confidence
- Confidently managed and optimized a managed mobility estate of **2.4K devices** and **\$150k monthly wireless spend** within the US

Human Wins with Calero

- Peace of mind in security with a platform that aligns to **SOC 2 Type 2, ISO 27001, ISO 27701, and GDPR regulations**
- **Saved time from manual mobility procurement** with managed ordering, allowing employees to focus on strategic business initiatives

Recognized by Gartner®

Gartner

A More Secure Platform



EU GDPR
COMPLIANT



Three Things Every Executive Should Know

- 1 Visibility is power.** A unified platform is key to holistic estate management. Without it, waste thrives and costs spiral.
- 2 Customer support is paramount.** Ensuring customer needs and challenges are addressed and adequately aided is the difference between a provider and a strategic partnership.
- 3 Implementation doesn't have to be a headache.** A partner who sets the gold-standard and supports your implementation process is a sign of how they will treat ongoing customer support.

► Take the first step in better decision making.

We don't just provide software, we provide a partnership that helps you tackle the hard stuff. The complexity. The fear. The "this can't be automated" moments. And we've proven it can be done for over 30 years.

Explore Our Solutions ►