

► Prioritizing Technology Business Management for Advancement

With a Global Automotive Manufacturer

The client is a global supplier of automotive and related technology, with manufacturing and distribution centers worldwide.

The Situation

The client was introduced through a partner who believed we could provide a unified platform in place for technology business management. While new to the concept, they realized quickly the importance of increasing their governance and maturity early before it became a problem.

- 1 ~5k employees across 64 locations
- 2 Limited visibility into expense and savings
- 3 Struggling to keep up after M&A activity

The Calero Solution

Centralizing Telecom, Mobility, and SaaS Management

Calero deployed Telecom, Mobility, and SaaS Management to bring visibility, control, and clarity to all the client's technology assets. Not only do they have visibility into their inventory, expenses, and assets, but they also have a unified platform that can scale with them as they continue to grow.

Being able to keep up with broader scope is important to the client, and so is a partner that will grow alongside them. Calero's consistent delivery on mobility management, managed services, and expertise gives the client confidence in future expansion. With Calero, they have:

- ✓ A single pane of glass view for their entire technology estate
- ✓ An easy-to-use embedded mobility portal for procurement and help tickets
- ✓ Unprecedented visibility into SaaS applications, their usage, and ownership
- ✓ **Time back** from manually loading and processing invoices with accompanying automated audit and dispute resolution

Spend Less Time Loading & More Time Optimizing

Operational Wins with Calero

- Initial goal of **\$143K in savings surpassed**
- Introduced **total visibility and control** for AP feeds and funding monitoring
- **Revealed closed sites** that were still being billed, easily disconnecting them

Human Wins with Calero

- **Confidence in technology estate management** with M&A activity
- Provided a **centralized view of spend and inventory** in a single platform
- **Automated invoice loading and processing**, giving time back to focus on business initiatives

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Most Secure SMP



Three Things Every Executive Should Know

- 1 Technology business management is a priority, no matter the size of your company.** Maturity and governance will aid you in meeting key business goals as you scale.
- 2 Scalability is paramount for future-proofing.** Prioritize platforms that not only withstand expansion but help you through it.
- 3 Visibility is paramount.** You can't manage what you don't know, and a centralized view of your estate is critical for complete control.

► Take the first step in better decision making.

We don't just provide software, we provide a partnership that helps you tackle the hard stuff. The complexity. The fear. The "this can't be automated" moments. And we've proven it can be done for over 30 years.

Explore Our Solutions ►